



2023 Sovos Booke Education Course Catalog

Register at shop.sovos.com/catalog





Contents

What's New and Short Courses	Page 3
Special Offers	Page 4-5
Customized Seminars	Page 6
Courses Available Upon Request	Page 7
Annual Statement Handbooks	Page 8
Hotel Information for In-Person Training	Page 9-10
Insurance Regulatory Summit	Page 11
Schedule for All Insurance Types	Page 12-13
Property and Casualty Schedule	Page 14-19
Life Schedule	Page 20-24
Health Schedule	Page 25-26
CPE Information	Page 27
Cancellations, Refunds & Contact	Page 28

What's New?

- We are adding multiple live in-person seminars in addition to our virtual schedule this year!
- Learn about the **Group Capital Calculation** in this hot topics course for 2023. The background, scope and specifics related to preparing this new filing for insurance groups will be presented.

Short Courses?

- Short webinars on current accounting topics will be scheduled throughout the year - find them at shop.sovos.com/catalog.
- Examples of past short courses:
 - DAC & Premium Deficiency Reserves
 - Insurance Expense Exhibit
 - Introduction to Captives
 - Life GAAP Long Duration Contracts
 - Overview of AVR/IMR
 - Combined P&C Annual Statement



Special Offers

- **\$300 Group Discount** per person after the first two pay full price on seminars over 4 hours
- **Software clients receive \$100 off** courses over 4 CPE hours with voucher code
- **Free Handbook Web Access** for one year for webinar attendees of our Annual Statement Preparation class
- **\$200 off Washington, DC seminar registration** in June when you also register for the Insurance Regulatory Summit

Exclusions may apply and voucher codes expire 12/31/2023. Please see our website for details.

Special Offers

- **Bundle Pricing** discounts available for certain courses that complement each other. The individual course descriptions identify eligible courses.
 - ✓ Federal Income Tax Accounting and Reporting + Federal Income Taxation for (Non)Life Insurance Companies
 - ✓ Reinsurance 1 + Reinsurance 2
 - ✓ Schedule P Preparation + P&C Loss Reserve Analysis for Non-Actuaries

Exclusions may apply and voucher codes expire 12/31/2023. Please see our website for details.



Customized Seminars

Have a group that would benefit from training?
Consider a customized seminar.

You can select from any of our off-the-shelf courses or mix-and-match topics to tailor an agenda to your team's needs. Whether live or webinar, we work with your schedule and use your company financials for illustration.

Curious?? Call us at **678-981-7053** or email StatEducationServices@sovos.com for more information.

Courses Available Upon Request

Interested in other content for your private seminar beyond those listed in our public schedule? Unable to find a course that exactly meets your needs? We have a library of topics which are available upon special request that include:

Separate Accounts

Overview of Health Statutory Financial Reporting

Principles-Based Reserves

Health Annual Statement

Derivative Accounting & Reporting

Health Care Receivables Supplement

Life Financial Analysis

GAAP for Life Insurance Companies

Financial Reporting for Non-Financial Managers*

Unclaimed Property Topics

Captive Insurance Related Content

Health Underwriting & Investment Exhibits

International Financial Reporting System

Annual Statement for Risk Retention Groups

Annual Statement Blanks Changes

Life Reinsurance

*This course is ideal for a private seminar geared toward the leadership team, including the Board of Directors.

Annual Statement Handbooks

The Sovos handbooks are the most comprehensive manuals in the insurance industry for Annual Statement and Federal Income Tax preparation, accounting guidance and statutory accounting theory.

You and your staff will save valuable time preparing the Annual Statement as well as keeping up with the latest NAIC changes.

Our in-house experts update the handbooks periodically throughout the year for significant guidance changes. Digital and print versions are available for Life, Property & Casualty or Health.

Order your handbook [here!](#)

Travel Information for In-Person Seminars

Washington, DC

June 13-16 (Life courses only)

June 20-23 (P&C + Tax courses)

Executive Conference Center

2345 Crystal Drive, Suite 200

Arlington, VA, USA 22202

See [website](#) for hotel and transportation details

San Francisco

September 26-29

Executive Conference Center

55 Fourth Street, 2nd Level

San Francisco, California, USA 94103

See [website](#) for hotel and transportation details

Hotel transportation and meals are not included, except for continental breakfast each morning and lunch on the first day of seminar.

Hotel Information for In-Person Seminars

Insurance Regulatory Summit

September 18-21 – Austin

Hilton - Austin

500 East 4th Street

Austin, Texas, USA 78701

Phone: 512-482-8000

Room Rate: \$259.00

Reservation Cutoff: Tuesday, August 29, 2023

November 13-17 – Orlando*

B Resort & Spa – Orlando

1905 Hotel Plaza Boulevard

Lake Buena Vista, FL 32830

Phone: 407-828-2828

Room Rate: \$169.00

Reservation Cutoff: Thursday, October 12, 2023

When making reservations for either event, indicate you will be attending a Sovos event to receive the contracted room rate.

*Hotel transportation and meals are not included, except for continental breakfast each morning and lunch on the first day of seminar.



2023 Insurance Regulatory Summit

WHEN
September 18-21

WHERE
Austin, TX

EDUCATION SESSIONS:
Offered a la carte Tuesday-Thursday
PRODUCT TRAINING & INDUSTRY UPDATES:
Tuesday afternoon-Thursday

FOR PRICING AND REGISTRATION VISIT: sovos.com/events/trr/sovos-insurance-regulatory-summit/



Educational content backed
by over 50 years' experience
in the insurance industry



Networking with
industry peers



The chance to earn up to
21 CPE credits



Expertise on insurance-
specific accounting and
financial reporting software



Interacting with
industry experts

2023 Schedule - All Insurance Types

Title	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
Federal Income Tax Accounting and Reporting	Jun. 23* Arlington			Sep. 19 Austin**		Nov. 6-7 Virtual	Dec. 12-13 Virtual
Group Capital Calculation - Mechanics				Sep. 19 Austin**	Oct. 30 Virtual		Dec. 7 Virtual
Update on Accounting and Financial Reporting				Sep. 18 Austin**	Oct. 5-6 Virtual	Nov. 2-3 Virtual ----- Nov. 13 Orlando	Dec. 4-5 Virtual ----- Dec. 18-19 Virtual

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

Courses for All Insurance Types

Federal Income Tax Accounting and Reporting for Insurance Companies

Learn how to account for and report the Federal income tax consequences for insurance companies on both a GAAP and statutory basis. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting

Tuition: \$1,575

Group Capital Calculation

Learn the basics of the NAIC Group Capital Calculation. The background, theory and scope of the calculation will be presented. There will also be a discussion on the process of completing the calculation.

CPE: 4 hours in Accounting

Tuition: \$765 (Mechanics)

**This course is not eligible for discounts*

Update on Accounting and Financial Reporting

Learn about the new accounting and reporting changes for 2023 and beyond. We will cover adopted and proposed changes to the *NAIC Accounting Practices and Procedures Manual*. Other developments impacting insurance finance professionals, such as GAAP and actuarial changes, will also be addressed.

CPE: 7 hours in Accounting

Tuition: \$1,175

**This course is not eligible for discounts*

2023 Property and Casualty Schedule

Title	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Accounting and Financial Reporting	Jun. 20-22 Arlington			Sep. 26-28 San Francisco		Nov. 15-17 Orlando	Dec. 11-15 Virtual
Annual Statement Preparation	Jun. 13-17 Virtual			Sep. 18-21 Austin**		Nov. 13-16 Orlando	Dec. 11-15 Virtual
Federal Income Taxation for Nonlife Insurance Companies	Jun. 21-22* Arlington				Oct. 23-26 Virtual		Dec. 5-8 Virtual
Financial Analysis	Jun. 22-23 Arlington					Nov. 27-29 Virtual	
Financial Planning and Analysis	Jun. 26-28 Virtual		Aug. 30- Sep. 1 Virtual				
Overview of Statutory Financial Reporting	Jun. 20* Arlington		Aug. 30-31 Virtual		Oct. 16-17 Virtual	Nov. 30- Dec. 1 Virtual	
Investment Accounting and Reporting for P&C and Health Insurers	Jun. 27-29 Virtual			Sep. 20-21 Austin**		Nov. 27-29 Virtual	

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

2023 Property and Casualty Schedule

Title	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Schedule P Preparation				Sep. 26-27 San Francisco*		Nov. 14-15 Orlando*	
Loss Reserve Analysis for Non-Actuaries				Sep. 28-29 San Francisco*		Nov. 16-17 Orlando*	
Risk-Based Capital					Oct. 9 Virtual	Nov. 9 Virtual	Dec. 5 Virtual
Reinsurance 1: The Fundamentals				Sep. 26-27 San Francisco*		Nov. 14-15 Orlando*	
Reinsurance 2: Beyond the Fundamentals				Sep. 28-29 San Francisco*		Nov. 16-17 Orlando*	
Statutory Accounting Principles			Aug. 15-18 Virtual		Oct. 16-19 Virtual		

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

Property and Casualty Courses

Accounting and Financial Reporting

Receive a comprehensive orientation to P&C insurance accounting and financial reporting – statutory and U.S. GAAP.

CPE: 20 hours in Accounting

Tuition: \$2,225

Annual Statement

Gain a comprehensive understanding of property & casualty insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Yellow Book).

CPE: 28 hours in Accounting

Tuition: \$2,625

Federal Income Taxation for Nonlife Insurance Companies

Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return. This seminar is part of a discounted bundle – see website for details.

CPE: 16 hours in Taxes

Tuition: \$2,025

Property and Casualty Courses

Financial Analysis

Learn how to analyze P&C insurance company financial statements.

CPE: 15 hours in Accounting

Tuition: \$1,875

Financial Planning and Analysis

Learn the financial planning, forecasting, and analysis process for P&C companies.

CPE: 12 hours in Accounting

Tuition: \$1,725

Overview of Statutory Financial Reporting

Learn about P&C insurance and key industry accounting concepts used in the industry, along with terminology, contents of the NAIC Annual Statement, and an introduction to accounting for premiums, losses and expenses. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting

Tuition: \$1,525

Investment Accounting and Reporting for P&C and Health Insurers

Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,725

Property and Casualty Courses

Schedule P Preparation

Learn how to complete Schedule P of the Annual Statement and understand its analytic value. Take the bundle with Loss Reserve Analysis for Non-Actuaries for a discounted rate.

CPE: 12 hours in Accounting

Tuition: \$1,725

Loss Reserve Analysis for Non-Actuaries

Learn how to interpret trends in loss data, techniques used to estimate ultimate loss costs, and to evaluate P&C reserve adequacy. Take the bundle with Schedule P Preparation for a discounted rate.

CPE: 12 hours in Accounting

Tuition: \$1,725

P&C Risk-Based Capital

Gain a perspective of the NAIC P&C Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.

CPE: 4 hours in Accounting

Tuition: \$765

Property and Casualty Courses

Reinsurance 1: The Fundamentals

Learn about the characteristics and functions of the five traditional forms of P&C reinsurance, including their accounting and reporting requirements and financial statement impact. Take the bundle with Reinsurance 2 for a discounted rate.

CPE: 14 hours in Accounting

Tuition: \$1,825

Reinsurance 2: Beyond the Fundamentals

Learn about the more complex P&C reinsurance contract features and accounting issues, and study examples of actual reinsurance contracts. Take the bundle with Reinsurance 1 for a discounted rate.

CPE: 12 hours in Accounting

Tuition: \$1,725

Statutory Accounting Principles

This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the *Accounting Practices and Procedures Manual*.

CPE: 14 hours in Accounting

Tuition: \$1,825

2023 Life Schedule

Title	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Accounting and Financial Reporting				Sep. 11-15 Virtual ----- Sep. 26-28 San Francisco		Nov. 13-15 Orlando	Dec. 4-8 Virtual
Actuarial Concepts for Non-Actuaries	Jun. 15-16 Arlington				Oct. 17-20 Virtual	Nov. 16-17 Orlando	
Annual Statement Preparation	Jun. 13-15 Arlington			Sep. 19-21 Austin**	Oct. 2-6 Virtual	Nov. 13-15 Orlando	Dec. 11-15 Virtual
Federal Income Taxation for Life Insurance Companies					Oct. 23-26 Virtual		Dec. 5-8 Virtual
Investment Accounting and Reporting			Aug. 22-24 Virtual	Sep. 28-29 San Francisco	Oct. 25-27 Virtual	Nov. 16-17 Orlando	

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

2023 Life Schedule

Title	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Overview of Statutory Financial Reporting				Sep. 27-28 San Francisco	Oct. 9-11 Virtual	Nov. 29- Dec. 1 Virtual	
Risk-Based Capital					Oct. 2-4 Virtual		Dec. 11-13 Virtual
Statutory Accounting Principles			Aug. 15-18 Virtual		Oct. 16-19 Virtual		

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

Life Courses

Accounting and Financial Reporting

Receive a thorough orientation to life insurance fundamentals and the framework of both statutory and GAAP accounting for Life insurers. More experienced participants will receive a concise refresher on these concepts.

CPE: 20 hours in Accounting

Tuition: \$2,225

Actuarial Concepts for Non-Actuaries

Gain a perspective of the actuarial impact on U.S. GAAP and statutory financial statements. Our course materials emphasize obtaining simple, conceptual knowledge of actuarial concepts rather than detailed calculations.

CPE: 14 hours in Accounting

Tuition: \$1,825

Annual Statement

Gain a comprehensive understanding of life insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Blue Book).

CPE: 20 hours in Accounting

Tuition: \$2,225

Life Courses

Federal Income Taxation of Life Insurance Companies

Review the nature and structure of life insurance Federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-L. You will complete class exercises to provide hands-on preparation of various tax return components.

CPE: 12 hours in Taxes

Tuition: \$1,825

Investment Accounting and Reporting

Learn the statutory and GAAP accounting and reporting for investments of Life insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,725

Overview of Statutory Financial Reporting

Learn about Life insurance, key accounting concepts used in the industry, lines of business, contents of the NAIC Annual Statement and interrelationships between many pages, schedules and exhibits. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,725

Life Courses

Life Risk-Based Capital

Gain a perspective of the NAIC Life Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analyses.

CPE: 12 hours in Accounting

Tuition: \$1,725

Statutory Accounting Principles

This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the *Accounting Practices and Procedures Manual*.

CPE: 12 hours in Accounting

Tuition: \$1,725

2023 Health Schedule

Title	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Federal Income Taxation for Nonlife Insurance Companies	Jun. 21-22* Arlington				Oct. 23-26 Virtual		Dec. 5-8 Virtual
Investment Accounting and Reporting for P&C and Health Insurers	Jun. 27-29 Virtual			Sep. 20-21 Austin**		Nov. 27-29 Virtual	
Statutory Accounting Principles			Aug. 15-17 Virtual		Oct. 16-18 Virtual		

See p. 9-10 for in-person seminar hotel information * A discounted bundle is available ** During Insurance Regulatory Summit

Health Courses

Federal Income Taxation for Nonlife Insurance Companies

Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return.

CPE: 16 hours in Taxes

Tuition: \$2,025

Investment Accounting and Reporting for P&C and Health Insurers

Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers.

CPE: 12 hours in Accounting

Tuition: \$1,725

Statutory Accounting Principles

This review of Statement of statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the *Accounting Practices and Procedures Manual*.

CPE: 12 hours in Accounting

Tuition: \$1,725

CPE Information



Sovos Compliance LLC is registered with the **National Association of State Boards of Accountancy** (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website:

www.nasbaregistry.org

State Sponsorships:

Per the **California Board of Accountancy Regulations**, our courses follow the provider requirements for continuing education as outlined in sections 88.1 and 88.2.

We have registered with the **Texas State Board of Public Accountancy** and the **New Jersey State Board of Accountancy** as a CPE sponsor. This registration does not constitute an endorsement by the board as to the quality of our CPE program.

Cancellations, Refunds & Contact

Please see our full Cancellation and Refund policies at:

shop.sovos.com/pages/cancellation-and-refund-policies

Contact Info:



shop.sovos.com/catalog



678-981-7053



StatEducationServices@sovos.com

