2023 Sovos Booke Education Course Catalog

Register at shop.sovos.com/catalog
What’s New?

• We are adding multiple live in-person seminars in addition to our virtual schedule this year!

• Learn about the Group Capital Calculation in this hot topics course for 2023. The background, scope and specifics related to preparing this new filing for insurance groups will be presented.

Short Courses?

• Short webinars on current accounting topics will be scheduled throughout the year - find them at shop.sovos.com/catalog.

• Examples of past short courses:
  • DAC & Premium Deficiency Reserves
  • Insurance Expense Exhibit
  • Introduction to Captives
  • Life GAAP Long Duration Contracts
  • Overview of AVR/IMR
  • Combined P&C Annual Statement
Special Offers

• **$300 Group Discount** per person after the first two pay full price on seminars over 4 hours

• **Software clients receive $100 off** courses over 4 CPE hours with voucher code

• **Free Handbook Web Access** for one year for webinar attendees of our Annual Statement Preparation class

• **$200 off Washington, DC seminar registration** in June when you also register for the Insurance Regulatory Summit

Exclusions may apply and voucher codes expire 12/31/2023. Please see our website for details.

Register at [shop.sovos.com/catalog](http://shop.sovos.com/catalog)
Special Offers

• **Bundle Pricing** discounts available for certain courses that complement each other. The individual course descriptions identify eligible courses.

  ✓ Federal Income Tax Accounting and Reporting + Federal Income Taxation for (Non)Life Insurance Companies

  ✓ Reinsurance 1 + Reinsurance 2

  ✓ Schedule P Preparation + P&C Loss Reserve Analysis for Non-Actuaries

Exclusions may apply and voucher codes expire 12/31/2023. Please see our website for details.
Customized Seminars

Have a group that would benefit from training? Consider a customized seminar.

You can select from any of our off-the-shelf courses or mix-and-match topics to tailor an agenda to your team’s needs. Whether live or webinar, we work with your schedule and use your company financials for illustration.

Curious?? Call us at 678-981-7053 or email StatEducationServices@sovos.com for more information.
Courses Available Upon Request

Interested in other content for your private seminar beyond those listed in our public schedule? Unable to find a course that exactly meets your needs? We have a library of topics which are available upon special request that include:

- Separate Accounts
- Principles-Based Reserves
- Derivative Accounting & Reporting
- Life Financial Analysis
- Financial Reporting for Non-Financial Managers*
- Captive Insurance Related Content
- International Financial Reporting System
- Annual Statement Blanks Changes

- Overview of Health Statutory Financial Reporting
- Health Annual Statement
- Health Care Receivables Supplement
- GAAP for Life Insurance Companies
- Unclaimed Property Topics
- Health Underwriting & Investment Exhibits
- Annual Statement for Risk Retention Groups
- Life Reinsurance

*This course is ideal for a private seminar geared toward the leadership team, including the Board of Directors.

Register at shop.sovos.com/catalog
Annual Statement Handbooks

The Sovos handbooks are the most comprehensive manuals in the insurance industry for Annual Statement and Federal Income Tax preparation, accounting guidance and statutory accounting theory.

You and your staff will save valuable time preparing the Annual Statement as well as keeping up with the latest NAIC changes.

Our in-house experts update the handbooks periodically throughout the year for significant guidance changes. Digital and print versions are available for Life, Property & Casualty or Health.

Order your handbook here!
Travel Information for In-Person Seminars

Washington, DC

June 13-16 (Life courses only)
June 20-23 (P&C + Tax courses)
Executive Conference Center
2345 Crystal Drive, Suite 200
Arlington, VA, USA 22202
See website for hotel and transportation details

San Francisco

September 26-29
Executive Conference Center
55 Fourth Street, 2nd Level
San Francisco, California, USA 94103
See website for hotel and transportation details

Hotel transportation and meals are not included, except for continental breakfast each morning and lunch on the first day of seminar.

Register at shop.sovos.com/pages/live-education-seminars
Hotel Information for In-Person Seminars

Insurance Regulatory Summit

September 18-21 – Austin

Hilton - Austin  
500 East 4th Street  
Austin, Texas, USA 78701  
Phone: 512-482-8000  
Room Rate: $259.00  
Reservation Cutoff: Tuesday, August 29, 2023

November 13-17 – Orlando*

B Resort & Spa – Orlando  
1905 Hotel Plaza Boulevard  
Lake Buena Vista, FL 32830  
Phone: 407-828-2828  
Room Rate: $169.00  
Reservation Cutoff: Thursday, October 12, 2023

When making reservations for either event, indicate you will be attending a Sovos event to receive the contracted room rate.

*Hotel transportation and meals are not included, except for continental breakfast each morning and lunch on the first day of seminar.
2023 Insurance Regulatory Summit

WHEN
September 18-21
WHERE
Austin, TX

EDUCATION SESSIONS:
Offered a la carte Tuesday-Thursday
PRODUCT TRAINING & INDUSTRY UPDATES:
Tuesday afternoon-Thursday

FOR PRICING AND REGISTRATION VISIT: sovos.com/events/trr/sovos-insurance-regulatory-summit/

Educational content backed by over 50 years’ experience in the insurance industry
Networking with industry peers
The chance to earn up to 21 CPE credits
Expertise on insurance-specific accounting and financial reporting software
Interacting with industry experts
# 2023 Schedule - All Insurance Types

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See p. 9-10 for in-person seminar hotel information  
* A discounted bundle is available  
** During Insurance Regulatory Summit
Courses for All Insurance Types

Federal Income Tax Accounting and Reporting for Insurance Companies
Learn how to account for and report the Federal income tax consequences for insurance companies on both a GAAP and statutory basis. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting
Tuition: $1,575

Group Capital Calculation
Learn the basics of the NAIC Group Capital Calculation. The background, theory and scope of the calculation will be presented. There will also be a discussion on the process of completing the calculation.

CPE: 4 hours in Accounting
Tuition: $765 (Mechanics)

*This course is not eligible for discounts

Update on Accounting and Financial Reporting
Learn about the new accounting and reporting changes for 2023 and beyond. We will cover adopted and proposed changes to the **NAIC Accounting Practices and Procedures Manual**. Other developments impacting insurance finance professionals, such as GAAP and actuarial changes, will also be addressed.

CPE: 7 hours in Accounting
Tuition: $1,175

*This course is not eligible for discounts
# 2023 Property and Casualty Schedule

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See p. 9-10 for in-person seminar hotel information  
* A discounted bundle is available  
** During Insurance Regulatory Summit
## 2023 Property and Casualty Schedule

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<td>Loss Reserve Analysis for Non-Actuaries</td>
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<td>Reinsurance 1: The Fundamentals</td>
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<td>Reinsurance 2: Beyond the Fundamentals</td>
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See p. 9-10 for in-person seminar hotel information

* A discounted bundle is available

** During Insurance Regulatory Summit
Property and Casualty Courses

Accounting and Financial Reporting
Receive a comprehensive orientation to P&C insurance accounting and financial reporting – statutory and U.S. GAAP.
CPE: 20 hours in Accounting  Tuition: $2,225

Annual Statement
Gain a comprehensive understanding of property & casualty insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Yellow Book).
CPE: 28 hours in Accounting  Tuition: $2,625

Federal Income Taxation for Nonlife Insurance Companies
Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return. This seminar is part of a discounted bundle – see website for details.
CPE: 16 hours in Taxes  Tuition: $2,025

Register at shop.sovos.com/catalog
Property and Casualty Courses

Financial Analysis
Learn how to analyze P&C insurance company financial statements.
CPE: 15 hours in Accounting
Tuition: $1,875

Financial Planning and Analysis
Learn the financial planning, forecasting, and analysis process for P&C companies.
CPE: 12 hours in Accounting
Tuition: $1,725

Overview of Statutory Financial Reporting
Learn about P&C insurance and key industry accounting concepts used in the industry, along with terminology, contents of the NAIC Annual Statement, and an introduction to accounting for premiums, losses and expenses. This seminar is part of a discounted bundle – see website for details.
CPE: 8 hours in Accounting
Tuition: $1,525

Investment Accounting and Reporting for P&C and Health Insurers
Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers. This seminar is part of a discounted bundle – see website for details.
CPE: 12 hours in Accounting
Tuition: $1,725
Property and Casualty Courses

Schedule P Preparation
Learn how to complete Schedule P of the Annual Statement and understand its analytic value. Take the bundle with Loss Reserve Analysis for Non-Actuaries for a discounted rate.
CPE: 12 hours in Accounting  
Tuition: $1,725

Loss Reserve Analysis for Non-Actuaries
Learn how to interpret trends in loss data, techniques used to estimate ultimate loss costs, and to evaluate P&C reserve adequacy. Take the bundle with Schedule P Preparation for a discounted rate.
CPE: 12 hours in Accounting  
Tuition: $1,725

P&C Risk-Based Capital
Gain a perspective of the NAIC P&C Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.
CPE: 4 hours in Accounting  
Tuition: $765
Property and Casualty Courses

Reinsurance 1: The Fundamentals
Learn about the characteristics and functions of the five traditional forms of P&C reinsurance, including their accounting and reporting requirements and financial statement impact. Take the bundle with Reinsurance 2 for a discounted rate.
CPE: 14 hours in Accounting Tuition: $1,825

Reinsurance 2: Beyond the Fundamentals
Learn about the more complex P&C reinsurance contract features and accounting issues, and study examples of actual reinsurance contracts. Take the bundle with Reinsurance 1 for a discounted rate.
CPE: 12 hours in Accounting Tuition: $1,725

Statutory Accounting Principles
This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the Accounting Practices and Procedures Manual.
CPE: 14 hours in Accounting Tuition: $1,825

Register at shop.sovos.com/catalog
# 2023 Life Schedule

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See p. 9-10 for in-person seminar hotel information  
* A discounted bundle is available  
** During Insurance Regulatory Summit

Register at [shop.sovos.com/catalog](shop.sovos.com/catalog)
# 2023 Life Schedule

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** During Insurance Regulatory Summit
Life Courses

Accounting and Financial Reporting
Receive a thorough orientation to life insurance fundamentals and the framework of both statutory and GAAP accounting for Life insurers. More experienced participants will receive a concise refresher on these concepts.
CPE: 20 hours in Accounting                                   Tuition: $2,225

Actuarial Concepts for Non-Actuaries
Gain a perspective of the actuarial impact on U.S. GAAP and statutory financial statements. Our course materials emphasize obtaining simple, conceptual knowledge of actuarial concepts rather than detailed calculations.
CPE: 14 hours in Accounting                                   Tuition: $1,825

Annual Statement
Gain a comprehensive understanding of life insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Blue Book).
CPE: 20 hours in Accounting                                   Tuition: $2,225

Register at shop.sovos.com/catalog
Life Courses

Federal Income Taxation of Life Insurance Companies
Review the nature and structure of life insurance Federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-L. You will complete class exercises to provide hands-on preparation of various tax return components.
CPE: 12 hours in Taxes
Tuition: $1,825

Investment Accounting and Reporting
Learn the statutory and GAAP accounting and reporting for investments of Life insurers. This seminar is part of a discounted bundle – see website for details.
CPE: 12 hours in Accounting
Tuition: $1,725

Overview of Statutory Financial Reporting
Learn about Life insurance, key accounting concepts used in the industry, lines of business, contents of the NAIC Annual Statement and interrelationships between many pages, schedules and exhibits. This seminar is part of a discounted bundle – see website for details.
CPE: 12 hours in Accounting
Tuition: $1,725
Life Courses

Life Risk-Based Capital
Gain a perspective of the NAIC Life Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analyses.
CPE: 12 hours in Accounting
Tuition: $1,725

Statutory Accounting Principles
This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the Accounting Practices and Procedures Manual.
CPE: 12 hours in Accounting
Tuition: $1,725

Register at shop.sovos.com/catalog
## 2023 Health Schedule

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** During Insurance Regulatory Summit
Health Courses

**Federal Income Taxation for Nonlife Insurance Companies**
Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return.
CPE: 16 hours in Taxes
Tuition: $2,025

**Investment Accounting and Reporting for P&C and Health Insurers**
Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers.
CPE: 12 hours in Accounting
Tuition: $1,725

**Statutory Accounting Principles**
This review of Statement of statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations. This course is ideal for those interested in a detailed survey of the contents of the *Accounting Practices and Procedures Manual*.
CPE: 12 hours in Accounting
Tuition: $1,725
CPE Information

Sovos Compliance LLC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org

State Sponsorships:
Per the California Board of Accountancy Regulations, our courses follow the provider requirements for continuing education as outlined in sections 88.1 and 88.2.

We have registered with the Texas State Board of Public Accountancy and the New Jersey State Board of Accountancy as a CPE sponsor. This registration does not constitute an endorsement by the board as to the quality of our CPE program.
Cancellations, Refunds & Contact

Please see our full Cancellation and Refund policies at:
shop.sovos.com/pages/cancellation-and-refund-policies

Contact Info:

💻 shop.sovos.com/catalog

📞 678-981-7053

✉️ StatEducationServices@sovos.com